

# Katerina Gini



Katerina Gini is a senior associate within our Banking & Finance and Capital Markets teams. She advises both domestic and international clients on a wide range of issues relating to banking, international business, trade and finance law, as well as commercial and corporate law.

Alongside her advisory work, Katerina has been a member of the Athens Bar Association since 2009. She has handled numerous judicial and extrajudicial disputes in private law, including cases of violation of commercial and banking contracts, consumer and data protection law, pursuit of financial claims, fraudulent transactions, loans with currency clauses, real estate-related transactions and insolvency proceedings. She has extensive experience in drafting the relevant documentation for extrajudicial statements, lawsuits, applications for interim measures, appeals and oppositions, and of representing clients before the courts of first and second instance.

## Banking & Finance

Katerina has extensive experience in banking and finance-related matters including project finance, the management and acquisition of large NPE and NPL portfolios, and corporate lending covering all kinds of bond and loan financing. She also provides lenders' counsel services to a number of our clients, including Alpha Bank and EBRD.

Katerina has worked with clients on a wide range of matters relating to real estate acquisition finance, and debt restructuring and securitization. She is also experienced in all aspects of the establishment and operation, insolvency and special liquidation procedures of companies, and credit and financial institutions.

## Notable Banking & Finance cases

- Advising **EBRD** in the financing of Papoutsanis, a leading cosmetics maker in Greece.
- Advising **Alpha Bank** in financing Hines for the development of Academy Gardens, a greenfield project in the Athens Metro Area.
- Lenders' counsel to **National Bank of Greece** to advise on the acquisition of a 12MW photovoltaic park in Greece.
- Lenders' counsel to **National Bank of Greece** for the refinancing of a Quest Pylos Energy.

## Lenders' Counsel Infrastructure

- Lenders' counsel on the bidding by **Terna and Egis for Egnatia Odos** a major toll road in the North of Greece tendered by the HRADF as part of the privatization program of the Greek State estimated at a value of €700m.

### **Lenders' Counsel Corporate / Real Estate / High Yield**

- Advising **Alpha Bank** in financing Hines for the development of Academy Gardens a greenfield project in the Athens Metro Area.
- Retained by **Alpha Bank** to advise on the refinancing of a major construction company.

### **Non-Performing Loans (NPL's)**

- Advising **Piraeus Bank** on the sale of multiple NPL portfolios totaling approximately €700m.
- Advised **Piraeus Bank** on the sale of €300m of NPLs using the Greek NPL law.
- Advising **Davidson Kempner European Partners** in acquiring a €800m portfolio of non-performing loans secured on marine and real estate assets originated by Piraeus Bank for €300m under the securitization and NPL Greek law.

## **Capital Markets**

Katerina is experienced in advising clients on structuring and raising finance, particularly in the areas of real estate and project development, where she works both with banks and the investing companies to develop practical financing solutions.

### **Notable Capital Markets cases**

---

- Advising **Hines** on the acquisition of several hotels in Crete through two major share sale-and-purchase transactions valued in total at approximately €150m.
- Advising on the participation of **EBRD** in the €700m increase of capital by Lamda Development for the construction of the Hellinikon Project.

## **Qualifications**

- MSc in International Financial, Business & Banking Law, Panteion University of Social & Political Sciences (2012)
- LLB, School of Law, University of Athens (2007)